



Resume

Leonard Steinberg is the Principal of Steinberg Enterprises, LLC. He is a federally licensed Enrolled Agent (EA) and a Certified Management Consultant (CMC). Mr. Steinberg specializes in small business and nonprofit organizations.

The tax practice consists of comprehensive tax services including preparation, planning, problem resolution and representation services. The organization prepares all types of business and personal tax returns (e.g. Proprietorship, Partnership, S-Corp and C-Corp, Exempt Organizations, Payroll, Sales and Use, Estates, Trusts and Foundations). Mr. Steinberg handles personal, business, nonprofit, estates, trusts, foundations, divorce issues, bankruptcy filings, and tax court preparation. His representation services include advocacy for all federal issues before the Internal Revenue Service and state tax issues. He negotiates Installment Agreements and Offers in Compromise. He represents his clients with Collection Due Process Hearings, Appeals, and Trust Fund Recovery Penalty issues.

Mr. Steinberg was involved with tax national issues through his appointment to the Federal Taxpayer Advocacy Panel from 2001 through 2004, representing individuals and small businesses for the State of New Jersey. He was Chairman of the Small Business/Self-Employed Subcommittee.

Mr. Steinberg was member of the Small Business Advisory Committee (SBAC) of the Financial Accounting Standards Board (FASB) dealing with financial reporting issues for public and private companies.

Mr. Steinberg has testified at 3 different invitations before the House of Representatives Committee on Small Business and the Subcommittee on Regulatory Affairs.

Mr. Steinberg has made business and tax presentations at professional seminars sponsored by the Internal Revenue Service, Paychex, and Jewish Vocational Services to companies and practitioners throughout the metropolitan area. He also lectured nationally for Lorman Education Services in the subject areas of Internal Controls and Fraud Detection and Prevention, Nonprofit Management, and Federal taxation. He has taught Accounting, Bookkeeping, and Internal Controls and Fraud Detection and Prevention at Mercer County Community College.

EDUCATION BACKGROUND

IRS courses in Taxation, (Continuing Professional Education for an Enrolled Agent).
Certificate in Financial Planning (courses in Insurance, Investments, Taxation, and
Employee Benefits/Pension Plans, and Estate Planning), College for Financial
Planning.

Certificate of Advanced Study, Accounting, Hofstra University.

MBA, International Business and Finance, Hofstra University.

Advanced Professional Certificate in Computer Information Systems, New York
University Graduate School of Business Administration.

BA, Economics, Yeshiva University.

PROFESSIONAL AFFILIATIONS

Enrolled Agent, Licensed by the U.S. Treasury Department

Financial Accounting Standards Board (FASB), member of the Small Business Advisory
Committee – 2006 to present

US Department of the Treasury appointee to the Taxpayer Advocacy Panel (TAP) of the
IRS (2001-2004). Chairman of the Small Business/Self Employed Payroll Tax
Committee

National Association of Enrolled Agents, President (2006-2008), New Jersey Chapter
IRS, New Jersey Practitioner's Liaison Committee member (2005 – present)

Fellow of the National Tax Practice Institute

National Association of Tax Practitioners

The Financial Planning Association

Certified Management Consultant by the Institute of Management Consultants

Institute of Management Consultants, Treasurer (2005-2008), New Jersey Chapter

Institute of Management Accountants

New Jersey Association of Professional Mediators – R 1:40 Qualified Mediator on the
New Jersey roster of court-approved mediators

Tax advisor to the Small Business and Entrepreneurship Council, Vienna, Virginia

TEACHING EXPERIENCE and SPEAKING ENGAGEMENTS

Presenter at IRS New Jersey Working Together Seminars in areas of Examinations,
Collections, Appeals, and Tax Research Methods, 2008 – present.

Instructor in Accounting, Bookkeeping (profit and nonprofit) and Tax at Mercer County
Community College, 2006-2008.

Lecturer in Internal Controls, Nonprofit Management, Federal Tax Issues and Corporate
Finance Jewish Vocational Services (2008 to present), Paychex (2011) and
Lorman Education Services (2000-2002).

Instructor in Nonprofit Management, Princeton Adult School, 2002-2004.

Instructor in Social Security and Financial Planning, West Windsor Adult Education,
2002-2003.

Lecturer, Professional Ethics, National Association of Tax Professionals, 2004.

Seminar speaker to the New Jersey Chapter of the Institute of Management
Consultants regarding operating a successful consulting practice.

CIVIC ACTIVITIES

SCORE, Counselor to small business entrepreneurs with current business and federal and state tax issues, 2010 to present.

Member, Princeton Regional Chamber of Commerce Public Policy Committee, 2009-2010.

President, Wantagh, NY Scholarship Fund, 1997 to 2002.

Vice President and Member, Wantagh, NY Board of Education, 1984 – 1988.

Board liaison for \$10 million-dollar district facilities renovation project, 1984-1986.

Board liaison to district's Budget Advisory Committee, 1984-1988.

Co-Chair, Wantagh, NY Board of Education Budget Advisory Committee, 1982 – 1984.